

Most experts in the European placemaking industry have adopted a consciously positive stance with regard to the recently commenced business year.



INTERVIEW ACCORDING TO HMSHOST INTERNATIONAL'S WALTER SEIB THERE IS NO PLAYBOOK FOR COVID-19 DEVELOPMENT AFTER TWO MALL OPENINGS IN BELGRADE THE FOCUS SHIFTS TO SECONDARY CITIES DESIGNER OUTLET HOW OUTLETCITY METZINGEN TAKES SHOPPING TO THE NEXT LEVEL ACROSS ALL CHANNELS



That's all you have to wait to get the new, in-stock sneakers you found on otto.de from your nearest ECE shopping center. This is because for around 60% of Germany's population, the closest ECE center is less than a half hour away. You won't be able match this speed – not even in your new running shoes! www.ece.com

DEAR READER,

Without a doubt, 2020 was an extremely tough year. The Covid-19 pandemic massively restricted the private and professional lives of Europeans as one lockdown followed another. Unfortunately, 2021 has not gotten off to a discernibly better start. However, vaccination programs are currently underway all over the world. There is light at the end of the tunnel. That light also shines for the European placemaking industry, as our periodic expert survey revealed. The who's who of the sector are extremely optimistic about the current financial year. Statements and opinions that substantiate the positive outlook can be found on pages 31 to 49.

Christoph M. Achammer, CEO of ATP architekten ingenieure, opines, for example: "The government-imposed measures have resulted in little good for retail. However, from the perspective of an optimistic placemaker, they have shown consumers what they would lose if brick-and-mortar retail ceased to exist. There is no one in my circle who does not desperately miss the allure of the social interactions that take place at shopping centers. Whether in a high-street environment or at a shopping center, being able to meet one another and shop have proven to be basic needs that cannot be replaced by digital 'experiences'."



Apropos of Christoph M. Achammer: As a member of the ACROSS Advisory Board, he is scheduled to participate in the next round of ACROSS Retail Talks Online at 4:00 PM CET on February 25, 2021. The ACROSS Advisory Board has been invited to present its forecast for the current fiscal year, using audio and visual components, and to discuss it with the group under the "Outlook 2021" banner. In addition to Christoph M. Achammer, Joanna Fisher and Jonathan Doughty (both ECE), Henrike Waldburg (Union Investment), Silvio Kirchmair (undasch The Store Makers), Markus Porvari (HyperIn), Scott Dwyer (Atrium), Thomas Reichenauer (ROS Outlet Shopping), Ben Chesser (Coniq), Peter Tonstad (Placewise Group), and Yurdaer Kahraman (FIBA Commercial Properties), among others, have accepted the invitation. Please take the time to tune in to the discussion. It will be worth your while. Participation is free of charge.

Reinhard Winiwarter Publisher of ACROSS Magazine r.winiwarter@across-magazine.com www.across-magazine.com



1/2021 ACROSS 3



Challenges of Footfall Analysis 10 Commentary by Lauriane Courtes

Successful Environmental Social Government Is a Team Effort 11 Commentary by Jörg Wege

Creating a European Voice for Europe's Retail Property Sector 14 European Council of Shopping Places Column by Joost Koomen

Shoppers Want Appointments 15 Commentary by Charles Smith

PROJECTS & OPENINGS



DEVELOPMENT

About the Green Roof of

Nivy Station......24 HB Reavis has created an oasis for leisure and retail in the heart of a lively district in the Slovakian capital. The 12,000-sq m green roof serves as a highlight



Mission Renovation Accomplished



Significant Market Growth in



COVER STORY

Will Governments Do their

Part Now? 46 Commentary by Antoni Gascon

Setting the Standard for Society

in 2021 46 Commentary by Thomas Mark

CENTER Management

Food and Beverage 50 Down Under 50 A look at Australia: A "Hospitality Mindset" to drive sales and deliver positive experiences in spite of Covid-19

If You Can't Beat Them, Join Them! Placemaking Column by Caroline von

54

Westerholt

DESIGNER OUTLETS

Future Retail at Outletcity



Special Project in the World of



"There is no Playbook for This

Despite the coronavirus crisis, this is one brand more than 2019, according to a market survey by Cushman & Wakefield

RETAL TECHNOLOGY

NUESTMENTS

Work, Live, Play: Creation of a More Diverse, Competitive Product......70 Just as the Covid-19 pandemic blurred the lines between office and home in 2020, the office of the future will need to combine elements of work, life, and experience in order to be competitive in postpandemic city center locations, writes Nicole Pötsch, Head of Acquisitions & Sales for North & Central Europe at Alianz

Seeking Maximum Efficiency......72

Why Lean Management is an imperative for future-proofing our shopping centers



Real Estate



OLIZOZI <rune< s

siuuies æ REPORTS

A Closer Look at Belgian



