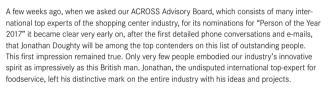


DEAR READER,

Ionathan Doughty is a remarkable person. He is enthusiastic, infectiously polite, humorous, empathic, committed, goal oriented, curious, and very likeable. Actually, these would be already enough attributes to describe any person benevolently. When it comes to Jonathan, however, they are not enough. Not only does he have a very engaging personality, he is also innovative, visionary, inventive, and successful. And Ionathan Doughty one more thing: He is the first "Man of the Year" of the European real estate industry. He is the winner of this title that ACROSS will award annually from now on.





For years, he has been preaching the increasingly important role and enormous significance of gastronomy in the shopping center industry tirelessly and with resounding success. When Jonathan talks about foodservice in general and gastronomic trends, foodcourts, culinary worlds of experience or the industry's future in particular, his enthusiasm is infectious. That he already collected glasses in British pubs as a young boy only makes him more authentic. He himself considers his appointment as Global Head of Foodservice at ECE the highlight of his career, which happened fittingly in 2017.

Jonathan, I congratulate you sincerely on becoming "Man of the Year 2017" and I am looking forward to having many further infectious, enlightening, and motivating discussions and talks with you. Jonathan, I am glad it's you.

Reinhard Winiwarter Publisher of ACROSS Magazine r.winiwarter@across-magazine.com







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"We Don't Want to Rush with the

> Retail Park Liptovský Mikuláš: H&M is the Anchor Tenant 32

The Austrian company Soravia is developing the retail park Liptovský Mikuláš in central Slovakia. The opening is scheduled for September 2018

Largest Shopping and Leisure Center in Central Switzerland Opens 33 Freo Financial & Real Estate Operations Gmbh, a pan-European investment manager and developer, is the company behind the "Mall of Switzerland" near Lucerne, with a total area of 65.000 sp m



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"Substantial Transformations and Changing Shopping Patterns" 36 Representatives of 27 companies of the European real estate industry venture a glimpse into the industry's near future

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Mega-Deal: Unibail-Rodamco Takes

"We Want to Expand Our

Activities" 58 Commerz Real is putting out feelers for new shopping centers. In an interview with ACROSS, Katharina von Schacky, Global Head of Real Estate Markets Shopping, reports that purchase prices are somewhat unrealistic



"We Currently Have an Oversupply of Retail Space in Switzerland" 60 Bruno Kurz is the CEO of Swiss real-estate service provider Immoveris. In his interview with ACROSS, he explains why marketing is not just marketing and how real estate transactions can work ideally

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About the Space-Relatedness of the Spaceless



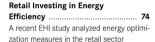


Non-Retail Tenants as Turbos 70 A report from the Urban Land Institute (ULI) and JLL finds that non-retail tenants have led to 28% estimated rental value growth, a 7.24% increase in footfall, and a 1% decrease in vacancy rates across 12 European malls in the past 12 months

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Development Slows, but Pipeline





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